

With more than 25 years of experience as a health care regulatory specialist, Charlie is known both for his deep substantive knowledge of key provider reimbursement issues as well as for his responsiveness to client needs.

With a focus on government program issues, Charlie advises a diverse group of health care clients on a broad variety of federal and state health care regulatory issues, including but not limited to:

- Medicaid financing issues (i.e. the non-federal share of Medicaid payments, including provider taxes, intergovernmental transfers, and issues concerning provider-related donations)
- Specialized Medicaid payments, such as state-directed payments, disproportionate share hospital (DSH) payments, graduate medical education payments and upper payment limit payments
- Medicaid Section 1115 and 1915(b) waivers
- The 340B Drug Pricing Program
- Certain Medicare payment issues, including DSH and cost-reimbursement issues

Charlie leverages this experience to counsel clients in multiple contexts, including regulatory compliance, corporate transactions, policy advocacy and implementation, as well as administrative and appellate litigation. He represents hospitals and health systems, national and state-level provider associations, medical groups, managed care plans, universities, states, counties, consultants and other health care companies and organizations. His experience includes:

- Developed and obtained approval for Medicaid payment programs that have provided hundreds of millions of dollars annually to numerous hospitals and physician practices.
- Assisted providers and states in addressing and appealing Medicaid disallowances and disapprovals of Medicaid state plan amendments.
- Counseled a hospital considering reorganizing its operations to ensure that new structures accomplish the hospital's mission and retain supplemental payment streams and 340B program eligibility.
- Provided advice with respect to 340B drug pricing program issues, including the addition of new provider-based child sites, patient eligibility and drug diversion, contract pharmacy arrangements and the group purchasing organization (GPO) prohibition.
- Assisted providers in responding to civil investigative demands and investigations regarding Medicaid issues.
- Assisted hospitals and medical schools in developing academic affiliation agreements.
- Organized a coalition of national health care associations to file an amicus brief and other materials in response to a US Supreme Court case involving the right of providers to sue the state to enforce federal law.

In addition, Charlie is a frequent speaker at the American Health Law Association Institute on Medicare and Medicaid Payment Issues and is currently chair of the planning committee for that conference.