



Annual  
Conference  
2022

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## About the Conference

For more than 30 years, the CAPH/SNI Annual Conference has been a place for public health care systems leadership, state and local officials and their staff, and representatives from advocacy organizations and foundations to gather, learn, and be inspired.

The CAPH/SNI Annual Conference celebrates and informs the work being done by California’s public health care systems to fulfill their essential safety net mission and mandate – to provide the right care to everyone, regardless of insurance status, ability to pay, or other circumstances, while competing in the health care marketplace.

The conference features learning and engagement opportunities for attendees, with keynote speakers who are recognized as experts from the worlds of health care practice, policy, and politics. **This year, the conference will be held December 7-9, at The Meritage Resort and Spa in Napa, CA. \*Please Note: This event is currently scheduled as an in-person event; however, we will closely monitor the COVID-19 guidelines and pivot to a virtual event, if necessary.**

## About Sponsorship

CAPH/SNI Annual Conference sponsors can publicize marketing materials and network with leaders and executives from California’s 21 public health care systems and well-regarded figures from across the state and federal health care landscape.

Depending on their level of contribution, sponsors can enjoy high-visibility recognition during conference programming, executive introductions facilitated by a liaison from the CAPH/SNI staff as well as speaking opportunities.

There are five different levels of sponsorship available and highlighted below.

2022 CAPH/SNI SPONSORSHIP OFFERINGS	<b>Emerald - \$2,500</b>	<b>Bronze - \$5,000</b>	<b>Silver - \$10,000</b>	<b>Gold - \$15,000</b>	<b>Platinum - \$25,000</b>
Complimentary Registrations	1	2	3	4	5
Electronic Attendee List	Yes	Yes	Yes	Yes	Yes
Conference Website Recognition	Yes	Yes	Yes	Yes	Yes
Conference Mobile App Recognition including one pager marketing materials		Yes	Yes	Yes	Yes
Event Sponsorship – Logo Recognition		Breakfast or Refreshments	Chairs Reception	Keynote Session	Annual Gala
Social Media Recognition Pre-Conference			Yes	Yes	Yes
Exhibitor Booth*			Yes	Yes	Yes
Special Activity Sponsorship**				Yes	Yes
CAPH/SNI Staff Liaison				Yes	Yes
VIP Introduction Email from CAPH/SNI Leadership to Member Executives				2	4
Speaking Opportunity					Speaker Introduction



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**\*Exhibitor Booth Specs:**

Each 10' X 10' booth cannot exceed 8' tall and will include a 6' draped table, two side chairs, one wastebasket and basic power access including WIFI. Exhibitors are responsible for all other charges including equipment, shipping expenses and set up/break down of booth.

**Shipping Information:**

Please send all boxes to hotel no sooner than **Monday, December 5<sup>th</sup>**: See below for Sponsor Exhibit shipping form and instructions. Sponsor is responsible for all shipping related expenses.

**\*\*Special Activity Information:**

In addition to General Sessions, we are adding special activities to promote attendee wellness and relaxation. When sponsoring at the GOLD or PLATINUM Level, sponsor can indicate which special activity they are interested in supporting and will be recognized during the event (subject to availability). Special Events include:

- 30-minute Meditation Class
- 30-minute Stretch Class
- Neck Massages
- Blind Wine Tasting Social
- Photo Booth
- Raffle Sponsor (prizes determined by CAPH/SNI)

**Registration/Hotel Information:**

Sponsors will be sent special registrations links based on sponsor level in September to complete complementary registration information. Sponsors may also register additional attendees at the Member Rate.

Hotel Rooms should be booked with the following link only:

[CAPH/SNI Annual Conference 2022](#)

Please make your reservations using the link above before Friday, November 4, to secure the group rate. Please note that the cut-off date is a guideline and does not guarantee availability. Book early.

*You may receive phone calls or emails from **unaffiliated** organizations and individuals who claim to be acting on behalf of CAPH/SNI; please do not book through any other company.*

**COVID-19 Considerations:**

CAPH/SNI is closely monitoring the evolving COVID-19 situation and its impact on conference attendees. As always, the health and safety of our attendees and staff is of utmost importance, and we are taking steps to provide a safe and healthy environment for all. CAPH/SNI will comply with the latest guidance on best practices for health and safety as provided by relevant government and local health agencies.

Please visit our [website](#) to learn more about CAPH/SNI's COVID-19 policy for more information on vaccination requirements and other health and safety information.

For more information about sponsorship, please contact Erica Fornshell at [efornshell@caph.org](mailto:efornshell@caph.org).

# THE MERITAGE VISTA COLLINA RESORT AND SPA AT THE MERITAGE™

## PREPARING YOUR SHIPMENT

Meritage Resort is committed to providing you with an outstanding experience during your stay. All guest and vendor packages being shipped to the property must follow the address label standards (illustrated below) to prevent package routing delays. Due to limitations in secured space storage, the Hotel will only accept packages as follows: Boxes/packages may be sent for arrival a maximum of **72 Hours** prior to Group arrival, to be received Monday -Friday by 3PM at the latest. Shipping labels must contain the following information and appear exactly as follows:

**Attention: (On-Site Contact)**  
**Exhibitor Company Name**  
**Event Name**  
**Arriving: (DATE)**  
**C/O The Meritage Resort & Spa Shipping & Receiving Dept.**  
**875 Bordeaux Way**  
**Napa, CA 94558**

Unclaimed packages and those that do not follow the shipping label protocol will be returned to the sender, who will be responsible for all additional shipping fees. For more information on package retention, the Return to Sender process, or to schedule package deliveries, please contact the Meritage Shipping office at 707-251-1930. Package deliveries should only be scheduled after the recipient has completed the check-in process.

## SHIPMENTS WITH SPECIAL REQUIREMENTS

Meeting and event planners, exhibitors and attendees are encouraged to contact Meritage Resort shipping & receiving in advance of shipping their items to Meritage Resort with any specific questions. If you have any special needs (e.g., refrigeration requirements, after hours delivery requests, or changes to your meeting dates or rooms), please work directly with your Event Manager, who will communicate these needs to Meritage Resort shipping & receiving in advance of your event.

## ON-SITE PACKAGE DELIVERY

In most cases, FedEx Office will complete delivery or pickup of packages within the conference and meeting rooms, lobby area and guest suites of Meritage Resort or Vista Collina, but please consult with a team member for specific delivery limitations that may exist. In cases where a drayage company or a meeting decorator is used, team members will work closely with those vendors for proper package routing and release items directly to those vendors if they are on the property when the shipments arrive. Any decorator or drayage packages requiring overnight storage will be assessed a handling fee.

If your meeting /event is being handled by a drayage company or decorator, please ensure your shipments are being sent directly to the drayage company's or decorator's specified address. Items that require extra handling, such as pallet/crate breakdown or build up, multiple pickup or delivery points, or collecting or disposing of packaging materials, will be assessed an additional fee of \$70.00 per hour with a minimum of \$35.00 for 30 minutes.

## PACKAGE DELIVERY TO GUEST SUITES / MEETING ROOMS

In most cases Meritage Resort shipping and receiving will complete delivery or pickup of packages to guest suites at Meritage Resort, but please consult with a Meritage Resort shipping and receiving team member for any specific delivery limitations that may exist. Meritage Resort shipping & receiving is not authorized to leave packages unattended in guest suites and/or meeting rooms. A guest with authorization to sign for the delivery and approve any charges for handling and delivery fees must be present in guest rooms and/or meeting rooms.

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**CONTACT NAME**

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**EXHIBITOR COMPANY NAME**

**ATTENTION:** \_\_\_\_\_

\_\_\_\_\_

**ARRIVING:** \_\_\_\_\_

\_\_\_\_\_

**C/O The Meritage Resort & Spa**

**875 Bordeaux Way**

**Napa, CA 94558**

**E-MAIL:** \_\_\_\_\_

**PHONE NUMBER:** \_\_\_\_\_

**TOTAL NUMBER OF BOXES:** \_\_\_\_\_

**\* YOU WILL RECEIVE COMMUNICATION FROM OUR ACCOUNTING DEPARTMENT TO PAY FOR BOXES**

*There will be a handling charge as follows: Boxes up to 36" x 24" x 24" not more than 40 pounds ea: \$5.00 per box; larger boxes/display cases: \$25.00 per box; Pallets: are charged at \$125.00 per pallet. For other sized amounts, please consult your Conference Services Manager for pricing. Charges will be placed on master account unless otherwise directed. Additional labor charges may be incurred depending on the size of the shipment, at the discretion of Hotel. Hotel will not be responsible for any damages or loss to any packages or boxes.*

*Exhibitors: All shipping information and package handling form must be completed & emailed to the Conference Service Manager within 7 days prior to the program arrival date.*

*Please send form to event manager and our accounting team to set up payment for delivery at  
ar@meritageresort.com*