





#### **HOW WE LIFT**



Parents find LIFT through a trusted community partner Parents work with LIFT coaches who provide support on career, education and finances Parents and coaches connect virtually and in-person

With their coach, parents build a Goal Action Plan and meet monthly to make progress toward their goals









LIFT provides funds to meet emergency needs and support long-term goals LIFT connects parents to a broader community of LIFTers, including peers and volunteer mentors LIFT provides access to curated local resources and partnerships After two years, parents graduate from LIFT with the skills, connections and hope they need to start planning for a brighter future



# HOPE

PERSONAL WELL-BEING

# MONEY

BETTER JOBS, DIRECT CASH TRANSFERS

# LOVE

SOCIAL CONNECTIONS



#### **OUR IMPACT**

- 100,000 families and individuals served since 1998. In the past year:
- •Ninety-two percent of the families that walked through our doors made progress on their career and financial goals
- •For LIFT parents who increased their income, the average annual increase was \$14,360
- Parents who improved their savings and debt reduction reported \$1,140 increase in savings and \$1,750 decrease in debt
- 59% of parents with low levels of hope increased their hope and confidence; 65% of parents with high levels of stress decreased their feelings of stress; 65% of parents with low social support increased their social supports
- How do parents feel about LIFT?
  - 91% believe they can turn to LIFT in a time of need
  - 100% feel they are treated with courtesy, dignity and respect at LIFT
  - 100% get new and useful information at LIFT
  - 96% would recommend LIFT to a friend or relative





## CHANGE PRACTICE

# CHANGE PRESENCE

CHANGE POLICY





# WHY THIS MATTERS

- Connection between socioeconomic factors and health outcomes
- Chronic scarcity and toxic stress
- Evidence to establish the problem but not yet the solutions
- LIFT as a pioneer

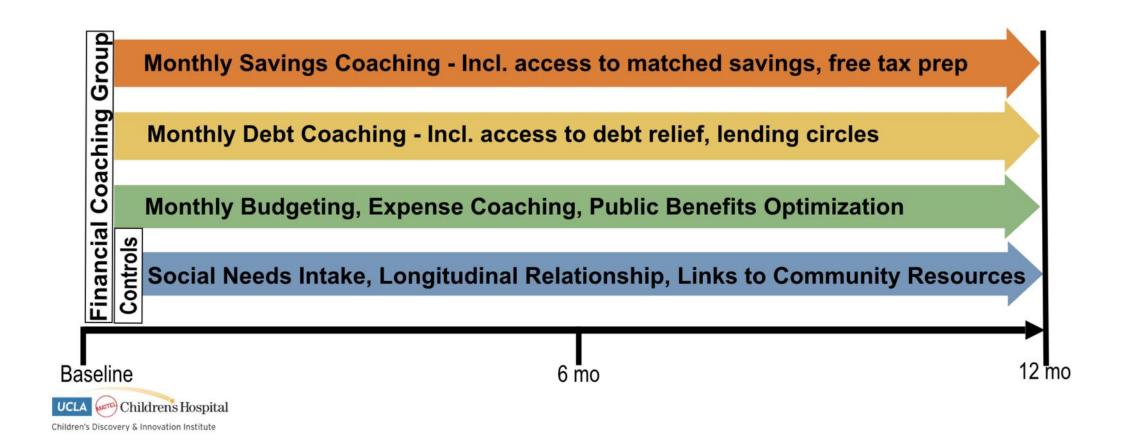


# HEALTH-WEALTH MEDICINE:

# A PATIENT STORY





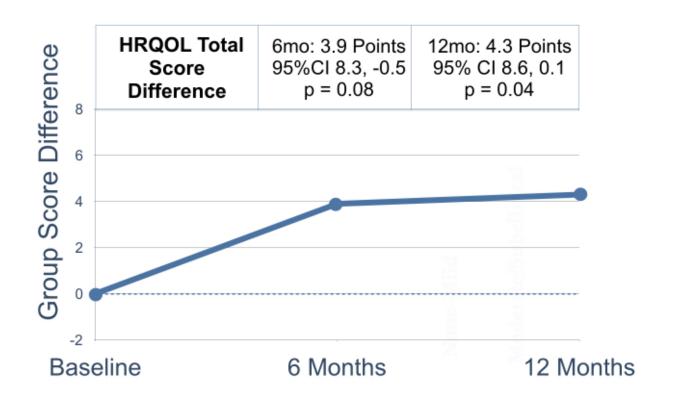


#### COMMUNITY RCT DESIGN & TIMELINE

RANDOMIZED ENCOURAGEMENT TRIAL



# COMMUNITY-BASED RCT RESULTS: HRQOL TOTAL

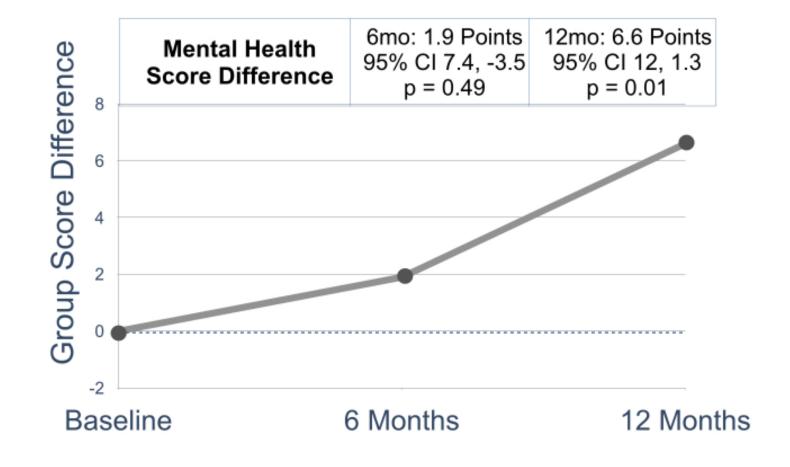


Health Related Quality of Life (HRQoL) PROMIS-10 Total Score improved over a third standard deviation (4.3 points) by a year



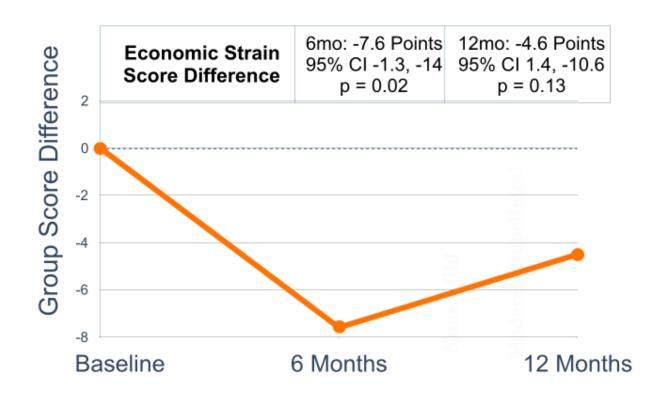
### COMMUNITY-BASED RCT RESULTS: MENTAL HEALTH

PROMIS-10 Mental
Health Sub-Scale
improved 6.6 points
by one year





### COMMUNITY-BASED RCT RESULTS: FINANCIAL STRAIN



# Family Economic Strain Scale Score improved by six months



## PILOT RCT RESULTS SUMMARY

- This study suggests parents receiving financial coaching reported better health and quality of life
- The benefit appears to be driven by mental health
- Greater engagement in financial coaching was linked to greater health benefit
- Reductions in financial strain among parents receiving financial coaching explained much of the improvements in health ratings, as expected



# A NEW MODEL OF HEALTH CARE

Clinicians treat symptoms of poverty and financial stress every day.

Why not treat the root cause?





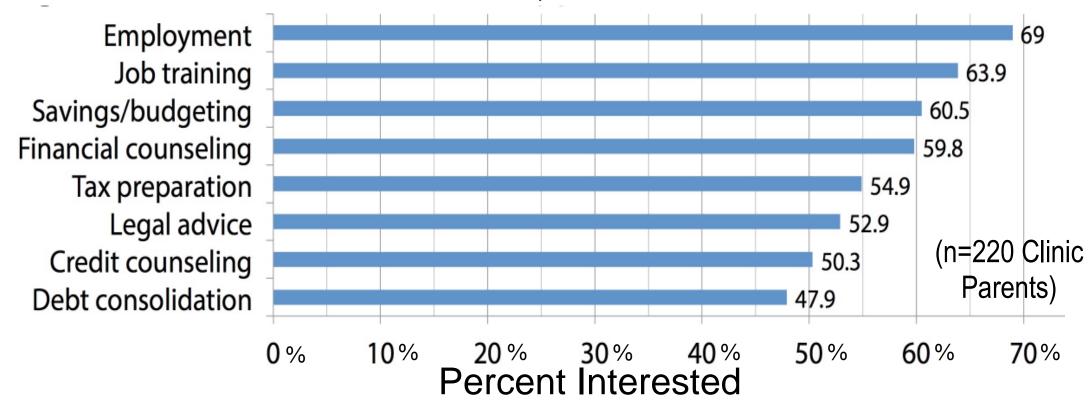




# INTEGRATING ANTI-POVERTY & HEALTH CARE SERVICES AT HARBOR

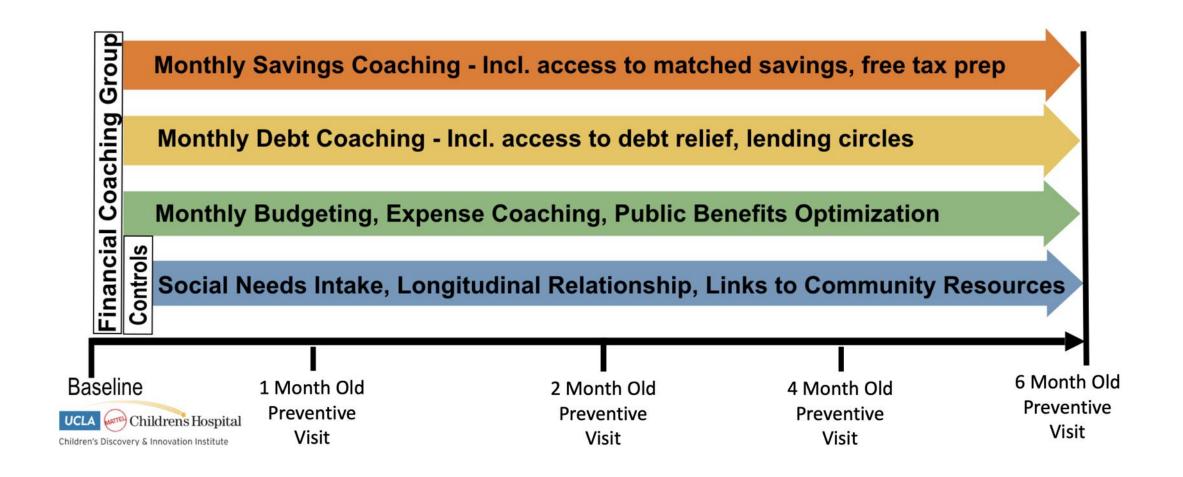


#### Parent Interest in Financial Services, Harbor-UCLA Pediatrics



### READINESS FOR HEALTH-WEALTH CARE





### CLINICAL TRIAL DESIGN & TIMELINE

RANDOMIZED CLINICAL TRIAL



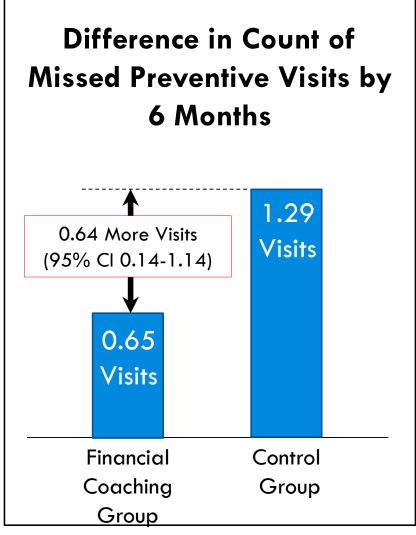
# CLINICAL RCT RESULTS: NO SHOW RATES

#### **Missed Preventive Visit Count by 6 Months:**

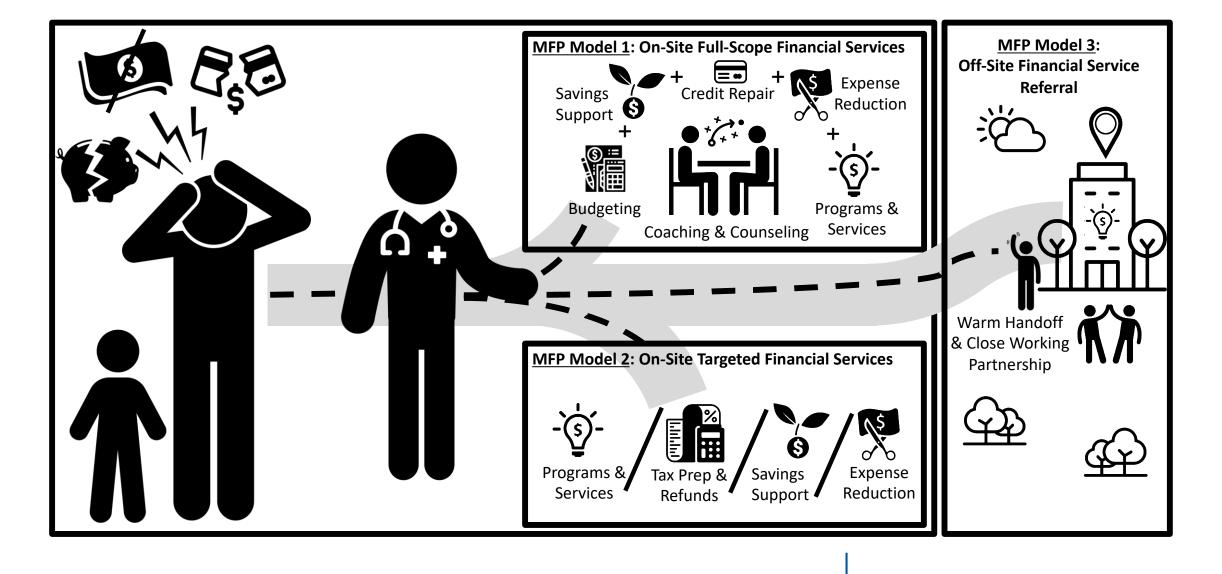
- Financial Coaching group showed half as many missed preventive visits as control group
- On average, intervention families missed 0.64 fewer visits (p=0.013) than controls by 6 months

#### On a Per Preventive Clinic Visit Basis:

• Intervention families were just under 20% more likely to attend each preventive visit than controls (RR 1.19, 95% CI 1.004-1.4)







### MEDICAL-FINANCIAL PARTNERSHIPS



# BUILDING CROSS-SECTOR PARTNERSHIPS IN HEALTH CARE

## WHERE WE GO FROM HERE

#### Scenario 1: Business as Usual

- Innovation constrained by medical model
- Medicalization of midstream interventions
- Screening data used for social risk adjustment
- Healthcare crowds out Human Services
   Sector
- Consolidation of services and profit in health care without improving public health



# BUILDING CROSS-SECTOR PARTNERSHIPS IN HEALTH CARE

## WHERE WE GO FROM HERE

#### Scenario 2: Upstream Progress

- Values partner agency/community expertise
- Shaped by upstream needs & community strengths not confined to health care structures
- Funds partner agencies delivering services
- Public Health, Health Care, & Human Services fields grow in concert for collective impact



#### RECOMMENDATIONS & CALL TO ACTION

- Creating more cross-sector partnerships that work
- Engagement with clients, patients, & communities
- Equitable payment models
- Policy shifts needed:
  - Data sharing tools
  - Referral & linkage systems
  - Reimbursement to human service organizations
- Client- & patient-led policy change for equity



